

# Used Smartphone Grading Guide

## 2026 Edition

Your complete reference for A+/A, A-, B/B+, and C/C+ condition grading, pricing benchmarks, and inspection checklists.

### About This Guide

SmartChoice OÜ is a B2B wholesale supplier of used smartphones based in Tartu, Estonia. We operate under Marginal VAT and supply EU resellers with fully tested, graded devices. This guide standardises grading terminology across our supply chain.

LOCATION

Tartu, Estonia

WEB

[shop.smartchoice.ee](https://shop.smartchoice.ee)

EMAIL

[info@smartchoice.ee](mailto:info@smartchoice.ee)

VAT SCHEME

Marginal VAT

## What Grading Means

Cosmetic grading gives buyers a standardised, objective description of a device's physical condition. SmartChoice uses four grades — A+/A, A-, B/B+, and C/C+ — assessed against screen condition, body condition, dents, cracks, touch-detectable wear, and battery health. Every device is individually IMEI-checked and hardware-tested, then graded against fixed cosmetic and battery thresholds under standardized lighting — never batch-sampled. All devices are 100% functional unless stated otherwise.

<div style="display: flex; align-items: center;"> <div style="background-color: #00c000; color: white; border-radius: 50%; width: 40px; height: 40px; display: flex; align-items: center; justify-content: center; margin-right: 10px;"> <span style="color: white; font-weight: bold; font-size: 1.2em;">A+/A</span> </div> <div> <p><b>Near New</b></p> <p>Pristine, near new condition. No visible wear under normal light. Battery health 85%+.</p> </div> </div>	<div style="display: flex; align-items: center;"> <div style="background-color: #00c000; color: white; border-radius: 50%; width: 40px; height: 40px; display: flex; align-items: center; justify-content: center; margin-right: 10px;"> <span style="color: white; font-weight: bold; font-size: 1.2em;">A-</span> </div> <div> <p><b>Very Good</b></p> <p>Very good condition. Light scratches, invisible when display is on. Battery health 82%+.</p> </div> </div>
<div style="display: flex; align-items: center;"> <div style="background-color: #0000ff; color: white; border-radius: 50%; width: 40px; height: 40px; display: flex; align-items: center; justify-content: center; margin-right: 10px;"> <span style="color: white; font-weight: bold; font-size: 1.2em;">B/B+</span> </div> <div> <p><b>Good</b></p> <p>Good condition. Light scratches, some visible when display is on. Battery health 78%+.</p> </div> </div>	<div style="display: flex; align-items: center;"> <div style="background-color: #ffa000; color: white; border-radius: 50%; width: 40px; height: 40px; display: flex; align-items: center; justify-content: center; margin-right: 10px;"> <span style="color: white; font-weight: bold; font-size: 1.2em;">C/C+</span> </div> <div> <p><b>Honest Wear</b></p> <p>Obvious signs of everyday use. Deep scratches, no cracks. Battery health 73%+.</p> </div> </div>

### Grading Criteria Summary

Criteria	A / A+	A-	B / B+	C / C+
<b>Overall condition</b>	Pristine, near new	Very good	Good	Obvious everyday use
<b>Screen</b>	No visible wear under normal light	Light scratches, invisible when display	Light scratches, some visible when display on	Deep scratches (no cracks)
<b>Body</b>	None visible under normal light	Light scratches permitted on back	Noticeable marks on back/edges	Obvious scratches, possible dents
<b>Dents</b>	None	Pinprick dents, not visible from 30cm	Minor dents allowed	Multiple small or 1-2 medium dents
<b>Cracks</b>	None	None	None	None
<b>Touch-detectable wear</b>	None	Faint (some scratches)	Yes (some)	Yes (likely)
<b>Battery health</b>	85%+ original capacity	82%+ original capacity	78%+ original capacity	73%+ original capacity
<b>Buttons</b>	Perfect	Perfect	Perfect	Perfect
<b>Functional</b>	100%	100%	100%	100%

A+/A

## Grade A+/A — Near New

Grade A+/A devices are the highest quality tier in our inventory. These units show no meaningful cosmetic wear and closely resemble brand-new devices.

### Screen

No visible wear under normal light. No scratches.

### Body

None visible under normal light.

### Dents

None.

### Cracks

None.

### Touch-detectable wear

None.

### Battery

Battery health 85%+ of original capacity.

### Functionality

100% functional. Buttons perfect.

### Completeness

Shipped with covers & battery.

A-

## Grade A- — Very Good

Grade A- devices are very good condition — light signs of use that only show up on close inspection.

### Screen

Light scratches, invisible when the display is on.

### Body

Light scratches permitted on back.

### Dents

Pinprick dents allowed, not visible from 30cm.

### Cracks

None.

### Touch-detectable wear

Faint (some scratches).

### Battery

Battery health 82%+ of original capacity.

### Functionality

100% functional. Buttons perfect.

### Completeness

Shipped with covers & battery.

B/B+

## Grade B/B+ — Good

Grade B/B+ is our most popular tier and the sweet spot for most B2B resellers — solid quality at a competitive price.

### Screen

Light scratches, some visible when the display is on.

### Body

Noticeable marks on back/edges.

### Dents

Minor dents allowed.

### Cracks

None.

### Touch-detectable wear

Yes (some).

### Battery

Battery health 78%+ of original capacity.

### Functionality

100% functional. Buttons perfect.

### Completeness

Shipped with covers & battery.

C/C+

## Grade C/C+ — Honest Wear

Grade C/C+ devices show obvious signs of everyday use and are priced accordingly, while remaining fully functional.

### Screen

Deep scratches (no cracks).

### Body

Obvious scratches, possible dents.

### Dents

Multiple small dents or 1-2 medium dents.

### Cracks

None.

### Touch-detectable wear

Yes (likely).

### Battery

Battery health 73%+ of original capacity.

### Functionality

100% functional. Buttons perfect.

### Completeness

Shipped with covers & battery, no missing parts.

## EUR Pricing Benchmarks by Grade

The ranges below are derived from actual current wholesale listings, not invented figures — but stock rotates fast (thousands of units per month), so treat them as indicative rather than a live price list. For exact current pricing by unit, see [shop.smartchoice.ee/stock](http://shop.smartchoice.ee/stock).

Model	A / A+	A-	B / B+	C / C+
iPhone 14 128GB	—	—	—	€240–€260
iPhone 14 Pro 256GB	—	—	—	€375–€395
iPhone 15 128GB	€385–€405	—	€360–€380	—
iPhone 15 256GB	€445–€465	€425–€445	€415–€435	€395–€415
iPhone 15 Pro Max 256GB	—	—	—	€515–€535

### A Note on Coverage

Only models and grades with several current units in stock are listed — a single unit doesn't make a meaningful range. iPhone 13 and iPhone 15 Pro currently have very limited stock across grades. Samsung Galaxy S24 and S23 are not currently carried; Samsung Galaxy A55 has only isolated units in stock. Check [shop.smartchoice.ee/stock](http://shop.smartchoice.ee/stock) for current Samsung availability and pricing.

Indicative pricing based on recent wholesale transactions. Contact us for current live pricing.

## How to Inspect Devices on Arrival

Use this checklist when your shipment arrives. Complete all steps before accepting or storing the batch. Discrepancies must be reported to SmartChoice within 48 hours of delivery with photographic evidence.

### 1. Packaging & Documentation

- Verify item count matches packing list
- Check outer carton for damage (photograph any transit damage)
- Confirm IMEI sticker on each device matches packing list
- Check invoice and VAT documentation included

### 2. Physical Condition Verification

- Power on each device — confirm it boots fully
- Inspect screen under bright direct light and at 45° angle
- Check body: back, frame, all four corners, buttons, ports
- Verify cosmetic grade matches your order specification
- Document any deviations with close-up photos

### 3. Functional Testing

- Run display test — check for dead pixels, yellowing, flickering
- Test touchscreen response across full screen surface
- Test Face ID / Touch ID fingerprint sensor
- Make a test call — verify earpiece and microphone
- Test rear and front cameras (photo + video)
- Test speakers and mute/volume buttons
- Test Wi-Fi, Bluetooth, and mobile data (SIM slot)
- Check charging port with cable

### 4. Software & IMEI Checks

- Check battery health via Settings > Battery (iOS) or 3rd party app (Android)
- Confirm device is not activation-locked / MDM-enrolled
- Verify IMEI is clean using imei.info or similar service
- Confirm iOS/Android version is up-to-date or flashable
- Factory reset device before resale

# About SmartChoice

- B2B wholesale supplier of used smartphones, Tartu, Estonia
- Marginal VAT stock — ideal for EU resellers handling private purchases
- Minimum order value: €2,000 (ex. VAT)
- Devices tested and graded in-house before listing
- IMEI-clean guarantee on all stock
- Dispatch from Tartu within 1 business day of payment confirmation
- EU-based — no customs delays for European buyers

## Contact & Order

### ONLINE SHOP

[shop.smartchoice.ee](https://shop.smartchoice.ee)

### EMAIL

[info@smartchoice.ee](mailto:info@smartchoice.ee)

### LOCATION

Tartu, Estonia — EU

### VAT SCHEME

Marginal VAT (special scheme)

**Ready to order? View our live stock list.**

[shop.smartchoice.ee](https://shop.smartchoice.ee) · Minimum order €2,000 · Marginal VAT